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## SHOPTALK

### I.F. company ships jet units to Europe

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Having written at least 95 percent of the technology transfer stories that have come out of the INEL/INEEL/INL in the past 11 years (anybody remember Solex Robotics?), I think I am in a position to announce my vote for "Best in Show."

Six-year-old Nitrocision LLC

is getting ready to ship one of its NitroJet 6000 units to Europe, entering a partnership with

Air Liquide.

The plan for Nitrocision Europe is to create a market in a part of the world where environmental regulations are more stringent than in the United States.

The NitroJet 6000 (which costs \$300,000 to \$400,000) is a cutting and cleaning tool that uses a jet of liquid nitrogen. It is capable of cutting and cleaning surfaces without leaving a waste stream, a problem for pressurized water. It is also much more aggressive than liquefied carbon dioxide.

Interest has been great, CEO Ron Warnacke said.

"We probably have about four times the number of prospects we had at the beginning of 2006," he said.

The company has also signed an agreement with Motoman, Inc., a subsidiary of Yaskwa Electric Corp., providing robotic automation systems. As part of the agreement, Nitrocision will install and demonstrate a test robot at its facility in Idaho Falls.

Warnacke said that in addition to the business they have in other parts of the world, the company has three local potential customers.

Although he would not give out a sales figure, the company has doubled its sales every year since 2001, he said.

