

Nitrocision® News

Nitrocision, LLC 151 N Ridge Ave Suite 260 Idaho Falls, ID 83402 208.552.2354

Nitrocision goes global

Signs partnering agreement with Air Liquide

March marked an exciting time for Nitrocision, LLC with the opening of our European entity — Nitrocision Europe.

Nitrocision Europe creates a market for the NitroJet in an area of the world where environmental regulations are more stringent than in the United States.

Nitrocision Europe will partner with Air Liquide, a world leader in industrial and medical gases and related services. Through this partnership, further research and development will be done on the NitroJet system to enhance the current technology and identify

other applications for the cryogenic technology.

As part of the agreement, Air Liquide will be leasing a NitroJet 6000 system for six months. The machine will be installed at the Air Liquide Centre Technique des Activités du Sondage facility in Saint Ouen L'Amone. At this research and development facility, Air Liquide will evaluate the technology to be able to more precisely identify potential markets within Europe.

Air Liquide will also assist in the marketing and promotion of the NitroJet system throughout Europe.



Nitrocision Europe is located in Luxembourg. The office will be managed by **Thierry Debionne**.

"We are very excited to be embarking on this next phase of expansion," said Ron Warnecke, Nitrocision president and CEO. "This strategic partnership with Air Liquide and our expansion into the European market is a key step in our company's growth."

Agreement signed with Motoman

Nitrocision, LLC signed an agreement with Motoman Inc., a provider of robotic automation and a wholly owned subsidiary of Yaskawa Electric Corp., as its preferred robotic solutions provider. Under the agreement, Nitrocision will incorporate Motoman automation products and systems within its liquid nitrogen cutting and cleaning system.

"Using Motoman as our preferred provider for robotics provides a

deployment platform for our NitroJet technology that comes from an industry leader, both in technology and in customer support, locally and internationally," said **Ron Warnecke**, Nitrocision president and CEO. "Together, we will offer integrated solutions that differentiate Nitrocision and Motoman from other system integrators."

As part of the agreement, Nitrocision will install and

demonstrate a test robot at its testing facility in Idaho Falls. For more information on Motoman, visit their website at www.motoman.com.

Inside This Issue

| | |
|-------------------------------|---|
| Nitrocision goes global | 1 |
| Agreement signed with Motoman | 1 |
| Around the office | 2 |
| Tracking the sales team | 2 |
| In the shop | 3 |
| From the president | 3 |
| Information needed | 4 |

Around the Office...

Shipping to Europe

Getting a package across the country can be challenging, but try shipping a 3.6 ton piece of equipment across the ocean and see a new level of difficulty.

Eileen Braden has been working to get all the paperwork completed and invoices in order to be able to ship the skid to Air Liquide.

Nitrocision In the News is published quarterly by Nitrocision, LLC.

Editor: Stacey Francis, 552.2354 ext. 107,
stacey.francis@nitrocision.com

Information in this newsletter may include forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to known and unknown risks, uncertainties and assumptions about us and our company, that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements.

Nitrocision® and Nitrojet® are registered trademarks of Nitrocision, LLC in the United States.

Can you hear me now?

Need to call Thierry in Europe? Want to get a hold of John in Boise? With the addition of the new Voice Over IP phone system currently being installed, dialing internationally, and within the company, just got a lot easier...and more cost effective. The new system uses our existing high-speed internet connection eliminating the use of the traditional public telephone system. The system is installed and being tested.

Thanks to **Betty Warnecke** for helping us set up messages and figure out the new system.



As part of the move, the Nitrocision and TRUTech phone numbers have been separated. The TRUTech phone number is 208.552.2530. The Nitrocision phone number is 208.552.2354.

Tracking the sales team...

The sales team —

Ron Warnecke, Don Noah, Jeff Wasden, Howard Hume and **John Rigby**— is hard at work with several potential customers.

Some of the companies include:

- Praxair
- Nanosteel
- Olmstede
- CBI
- Conco Systems
- Crucible
- HydroChem
- Starting Line Products
- Boeing

- Solartech
- United Technologies Corporation
 - Hamilton Sunstrand
 - Pratt & Whitney
 - Sikorsky Helicopter

Meanwhile, discussions are still taking place with:

- Marshall Space Flight Center
- Areva/Savannah River Site
- Material and Fuels Complex-Idaho National Laboratory

A crew will also be going to Newmont Mines at the end of April to clean heat exchangers.

In The Shop...

Converting a skid

Lots of activities are underway in the shop as the NitroJet skid bound for Europe is revamped from 60 hertz to 50 hertz.

Gary Palmer, JD Atkinson, Jeff Halverson, and Delaun Messick are busy making the conversion. Once the conversion is completed, the system will be tested and then shipped.

Nitrocision is unique in that it is one of handful of companies in the Idaho Falls area that holds an Underwriters Laboratory (UL) certification for industrial control panels.

"By being certified, we can do it in-house in a timeframe that fits our schedule instead of

someone else's," said Jeff Halverson. "And we can do it for about half the cost of what we were paying to ship it outside the company."

Halverson said another efficiency is in the ability to control the quality of the panel by being able to make improvements to the panel and change the drawings to reflect the changes ensuring proper documentation.

Meanwhile, **Kathy Buck** is hard at work collecting the documentation needed for our ISO 9000 certification. She is busily preparing procedures and gathering all the necessary information.



Jeff Halverson works on the electrical components on the skid headed for Europe.

ISO 9000 is a quality management certification. It is an important step in demonstrating to potential customers that Nitrocision fulfills their quality and regulatory requirements. It also demonstrates our commitment to enhance customer satisfaction and achieve continual improvement in pursuit of these objectives.

From the President...

Nitrocision is poised to have its best year ever.

We began 2007 with a backlog of sales. As we end our first quarter of 2007, we have the largest backlog ever of potential customers wanting application tests and/or demonstrations.

These applications include de-coating military and commercial aircraft; cleaning petroleum storage tanks; and cleaning heat exchangers in large industrial manufacturing

plants; and removing nuclear waste from underground storage tanks.

Our team has worked extremely hard to penetrate several markets within a variety of industries to ensure that we are well diversified rather than relying on one market or industry.

We are very fortunate to have a product and technology that has such wide application across so many different industries.

Our focus is on seeking out companies that have a specific problem that current technologies cannot solve, and bringing them a solution that is innovative, yet cost effective.

Although we have a great technology, and are offering a robust product, it all comes down to the team of people within the company. We have a very dedicated group of employees that have demonstrated their ability to move mountains when the pressure is on. I can't

tell you how many times our current customers — and our potential customers — compliment our people. At the end of the day, it is all about the people.

I look forward to giving you an update on additional sales and service contracts in our next newsletter.

Nitrocision, LLC

**151 N. Ridge Ave.
Suite 260
Idaho Falls, ID 83402**

**Phone:
208.552.2354**

**Fax:
208.552.2533**

**E-Mail:
info@nitrocision.com**

**The World Leader in
Liquid Nitrogen
Cutting and Cleaning.**

We Want Your Information!

One of our goals at Nitrocision is to keep our employees and our investors apprised of the exciting changes within the company. But we need some information from you!

Please take a minute and send your e-mail address to stacey.francis@nitrocision.com or give us a quick phone call at 208.552.2354.

We'd also like to know if you would prefer to receive this newsletter electronically or via snail mail.

Our plan is to publish a newsletter once a quarter. We will also be sending press releases and other items of interest to you periodically through e-mail.

If you have any questions or any suggestions on what you would like to see in the newsletter, please let us know.



Nitrocision, LLC
151 N. Ridge Ave. Suite 260
Idaho Falls, ID 83402

